

STATE OF INDIANA

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REVENUE FORECASTING METHODOLOGY

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Discussion of the Forecast

After declining by 7.4% in FY 2009 and 5.6% in FY 2010, General Fund revenues increased by 6.8% through the first five months of FY 2011. This revenue forecast predicts that General Fund revenues will increase by 6.3% for all of FY 2011, by 3.5% in FY 2012, and by 4.1% in FY 2013.

The economic forecast underlying this revenue forecast was released by IHS Global Insight on December 7, 2010. After increasing by 0.1% in FY 2010, Indiana personal income is forecasted to increase by 3.2% in FY 2011, by 3.1% in FY 2012, and by 4.2% in FY 2013. Growth in government transfer payments is forecasted to continue providing a boost to personal income before slowing in FY 2012. Excluding those transfer payments, Indiana income is forecasted to increase by 2.8% in FY 2011, by 3.5% in FY 2012, and by 4.6% in FY 2013. The State's unemployment rate is forecasted to remain at elevated levels averaging 10.2% in FY 2011, 9.8% in FY 2012, and 9.2% in FY 2013.

At the national level, nominal GDP is forecasted to increase by 4.0% in FY 2011, by 3.7% in FY 2012, and by 4.8% in FY 2013. In real terms, GDP is forecasted to increase by 2.7% in FY 2011, by 2.6% in FY 2012, and by 3.3% in FY 2013. Corporate profits rebounded strongly in CY 2010, but are forecasted to decline by 0.9% in CY 2011. In CY 2012, corporate profits are forecasted to increase by 2.8%. The stock market, as measured by the S&P 500, is expected to increase by 19.9% in CY 2010, by 6.3% in CY 2011, and by 7.8% in CY 2012. Despite these gains, the S&P 500 is expected to remain below its CY 2006 level.

Discussion of the Equations Used in the Forecast

Sales Tax

As of November 2010, sales tax revenues have been above prior year amounts for the ninth consecutive month. This was preceded by a year over year decline for fifteen straight months from October 2008 to February 2010. Year to date sales tax revenues are 3.6% below prior year. In December 2009, the Committee determined that earned income and transfer payment income drive sales tax differently. Since the recent economic recession, transfer payments as a percentage of Indiana Personal Income have reached a historic high. Transfer payments include unemployment insurance, food stamps, Medicare, Medicaid, retirement and disability insurance benefits. The Committee concluded that transfer payments are largely spent on items which are not subject to sales taxes, and that the large increases in transfer payments cause equations using total Indiana Personal Income to over-forecast sales tax revenues.

The Committee also examined another development of the economic contraction: the high Indiana unemployment rate. The dramatic increase in national and state unemployment rate resulted in historic lows in consumer confidence leading to further decline in personal consumer expenditure. Including unemployment in the model serves as a proxy variable for the low consumer confidence.

The model used by the Committee is replicated as Equation (1) below. Since this is a model that uses sales tax in its log form, it was converted to dollar levels by taking the exponential and multiplying it by an adjustment factor.

Equation (1): Quarterly Sales Tax Base = (1.0025 * (EXP (-1.2348 + (0.9210 * LN (IPI Net of Transfers)) - (0.0363 * LN (IN Unemployment Rate))) + Adjustments

Individual Income Tax

In December 2009, the Committee determined that the income tax forecast should be derived using two separate economic models to account for the fact that estimated payments react differently to business cycles than withholdings and final payments. The selected models use quarterly data instead of fiscal year data to more accurately capture the depth of the current recession.

The Committee retained the estimated payments model, which contains a two quarter lagged value of the S&P index, nominal GDP growth over the same quarter in the previous year, estimated payments lagged four quarters, and a binary variable for the second and fourth quarter. The equation is replicated as Equation (2a), below.

As of November 2010, individual income tax revenues for FY 2011 were 16.4 % higher than the prior year. The Committee determined that the Wages and Salary variable used in forecasting Quarterly individual income tax revenues, net of estimated tax payments, was under forecasting the non withholding tax revenues. The Committee chose a model that uses the level of total Indiana Personal Income and a binary variable for the fourth quarter to account for seasonal increase associated with the April 15 filing date. The equation is described below in Equation (2b).

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Equation (2): Individual Income Tax = Quarterly Estimated Payments + Quarterly Withholding Equation (2a): Quarterly Estimated Payments = -28.7520 + (0.0767 * (S\&P Index_{t-2})) + (531.3303 * (Percent Change in Prior Year Same Quarter Nominal GDP)) + <math>(0.5285 * (Adjusted Estimated Payments_{t-4})) + (47.7816 if Q = 2) - (63.0591 if Q = 4) + Adjustments Equation (2b): Quarterly Withholding = 94.7825 + (0.0038* (IN Personal Income)) + (290.0536 when FY Q4) + Adjustments
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Corporate Income Tax

The corporate income tax revenues have declined 29.4% in FY 2010 and 5.9 % through the first five months of FY 2011. In prior forecasts, the model employed by the Committee was driven by the National Income and Product Accounts (NIPA) corporate profits. NIPA corporate profits sharply declined in 2008 by 16.4 % followed by a 0.4% decline in 2009. It is estimated to rebound with a robust growth of 28.4% in 2010. The rebound in corporate profits in 2010 has not resulted in the growth of Indiana corporate tax revenue. The Committee determined that the variable was not capturing the impact from net operating loss carry backs caused by the sharp decline in profits in 2008. A binary variable was introduced to account for the impact from the 2008 recession. The equation employed by the Committee is replicated as Equation (3). Revenues from the Utility Receipts Tax, the Utility Services Use Tax, and the Financial Institutions Tax were forecast separately and the results of Equation (3) adjusted accordingly.

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Equation (3): Corporate Income Tax Base = (1.0059 * (EXP (5.9483 + (0.4244 * LN (CY Corporate Profits)) - (0.5537 if FY = 2010, 2011, 2012, and 2013))) + Adjustments)
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Cigarette & Tobacco Products Tax

The Committee adopted two equations to estimate the Cigarette Tax and Tobacco Products Tax. Cigarette Sales, measured in packs of 20, depend upon fiscal year real Indiana Personal Income (RFY_IPI), an estimate of the sum of the four surrounding states' real prices (RALLPRICE), the real Indiana price (RINPRICE), the real cigarette excise tax rate (CIGRATE), and a trend variable equal to the fiscal year forecast minus 1965 (TREND). Tobacco Product sales are estimated based on fiscal year real Indiana Personal Income (RFY_IPI), a price index for tobacco products (PRICE), the excise tax on tobacco products (TOBRATE), and the trend variable (TREND). The sales, income, and price variables are expressed in natural logarithms. The tobacco product excise tax is not in natural logarithm form.

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Equation (4): Cigarette Sales = -4.781 + 1.046 (RFY_IPI) + 0.203 (ALLPRICE) - 0.858 (RINPRICE) - 0.089 (CIGRATE) - 0.036 (TREND)

Equation 4(a): Gross Cigarette Tax = 0.995 (Cigarette Sales)
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Equation (5): Tobacco Product Sales = -9.719 +1.073 (RFY_NFIPI) - 0.126 (PRICE)
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-0.016 (TOBRATE) +0.043 (TREND)

Equation (5a): Tobacco Products Tax = 0.24 (Tobacco Products Sales)

Alcoholic Beverage Taxes

The alcoholic beverage tax model includes three equations: one for beer, one for liquor, and one for wine. All three equations include fiscal year real Indiana Personal Income (RFY_IPI), the real beverage price (BPRICE, LPRICE, WPRICE), and the lagged sales of the beverage in gallons (BLAGSALE, LLAGSALE, WLAGSALE). The beer equation has a trend variable (TREND). The liquor equation includes a trend variable (TREND) and the square of the TREND variable (TREND2). The wine equation includes a dummy variable for 1987 (DUM 87) and years after, and that dummy variable multiplied by the log of real Indiana Personal Income (D87_RFY_IPI). For all equations, the income and price variables were adjusted by the Gross Domestic Product price deflator. The sales and income variables are expressed in terms of natural logarithms. The price, trend, and dummy variables are not in natural logarithms.

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Equation (6): Beer Sales = -0.408 + 0.903 (LAGSALE) + 0.155 (RFY_IPI)
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- 0.035 (BPRICE) - 0.004 (TREND)

Equation (6a): Beer Tax = 0.115 (Beer Sales)

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Equation (7): Liquor Sales = -1.521 + 0.584 (LAGSALE) + 0.572 (RFY_IPI)
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- 0.063 (LPRICE) - 0.054 (TREND) - 0.001(TREND2)

Equation (7a): Liquor Tax = 2.68 (Liquor Sales)

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Equation (8): Wine Sales = -7.058 + 0.560 (LAGSALE) + 0.986 (RFY_IPI) -0.114 (WPRICE) -0.766 (D87_RFY_IPI) + 8.812 (DUM87)
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Equation (8a): Wine Tax = 0.47 (Wine Sales)

Gaming Taxes

The Committee adopted separate procedures to estimate the yield from the riverboat wagering tax paid by the state's 11 riverboat casinos and from the slot machine wagering tax paid by the state's two racinos. The Committee adopted an equation to estimate the adjusted gross wagering receipts of

the 11 riverboat casinos, which serves as the tax base for the riverboat wagering tax. The riverboat wagering tax base estimate is then used to compute estimated wagering tax collections from the riverboat casinos. Amounts are subtracted from this result to account for annual distributions to the Indiana Gaming Commission, local revenue sharing, and riverboat communities and other purposes.

The adjusted gross wagering receipts equation uses quarterly adjusted gross wagering receipts (AGR) generated at the riverboat casinos, quarterly nominal Indiana Personal Income (Q_NIPI), and the quarterly turnstile count (Q_TURNSTILE) at the riverboat casinos to account for the impact of market and capacity factors on the wagering tax base. The equation contains a dummy variable (D_FRLICK) to account for the addition of the French Lick Casino and its impact on the riverboat wagering tax base. The equation includes a dummy variable (D_FRWINDS) to account for the competitive impact of the Four Winds Casino on the riverboat wagering tax base. The Four Winds Casino is a tribal casino located in New Buffalo, Michigan, about 20 miles from the Blue Chip Casino in Michigan City, Indiana. The equation includes a dummy variable (D_RACINO) to account for the opening of the slot machine facilities at Hoosier Park and Indiana Downs and their impact on the riverboat wagering tax base. It also includes quarterly dummy variables (D_Q2, D_Q3, and D_Q4) to account for seasonal variation in adjusted gross wagering receipts. The equation chosen is replicated as Equation (9), below.

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Equation (9):  Q\_AGR = -6.607 + 0.746(Q\_NIPI) + 0.474(Q\_TURNSTILE) \\ + 0.030(D\_FRLICK) - 0.056(D\_FRWINDS) - 0.067(D\_RACINO) \\ - 0.023(D\_Q2) - 0.014(D\_Q3) - 0.036(D\_Q4)
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Where Q_TURNSTILE is the actual quarterly turnstile count for the casinos through the 2nd Quarter of 2010 and thereafter is assumed to experience no growth during FY 2011, FY 2012, and FY 2013.

Where D_FRLICK = 0.67 in 4th Quarter 2006 and 1 in calendar quarters thereafter.

Where $D_FRWINDS = 0.67$ in 3^{rd} Quarter 2007 and 1 in calendar quarters thereafter.

Where D_RACINO = 0.33 in 2nd Quarter 2008 and 1 in calendar quarters thereafter.

Where $D_Q2 = 1$ during the 2^{nd} calendar quarter of a year.

Where $D_Q3 = 1$ during the 3^{rd} calendar quarter of a year.

Where $D_Q4 = 1$ during the 4^{th} calendar quarter of a year.

The Committee also adopted an estimate of the yield from the slot machine wagering tax paid by the state's two racinos. This estimate is based on the adjusted gross wagering receipts generated at the racinos from July 2010 to November 2010, with the five-month total annualized. The annualized

total is assumed for FY 2011. The FY 2012 estimate assumes 2.3% year-over-year growth and the FY 2013 estimate assumes a year-over-year decline of 0.3%. The FY 2013 estimate includes a 7% reduction in the base receipts estimate for Hoosier Park to account for the potential competitive impact from a new casino operation in Toledo, Ohio, beginning in late 2012. The annual adjusted gross wagering receipts estimate for each racino is then used to compute the yield of the slot machine wagering tax.

SPECIFIC METHODOLOGY (December 15, 2010)

Sales Tax

For Each Fiscal Year to be Forecast:

- 1. Multiply 0.920973 by the natural logarithm of the quarterly Indiana Personal Income Net of Transfers.
- 2. Multiply -0.036320 by the logarithm of the quarterly Indiana Unemployment Rate.
- 3. Add the results of Step 1 and Step 2.
- 4. Subtract 1.234819 from the result of Step 3.
- 5. Compute the exponential of the result of Step 4. Multiply the result by 1.002494 to obtain the total quarterly sales tax base.
- 6. Repeat Steps 1 through 5 to account for each quarter in the Fiscal Year.
- 7. Multiply the results of Step 6 by the sales tax rate (7%).
- 8. Add 30.3 in FY 2011, 31.3 in FY 2012, and 32.7 in FY 2013 to the result of Step 7 to account for the impact of tax measures enacted in 2004, 2005, 2006, 2007, 2008, and 2009.
- 9. Multiply the results of Step 8 by 0.99178 to account for the percentage of sales taxes deposited in the General Fund under HEA 1001- 2008.

Individual Income Tax

- 1. Multiply 0.07670 times the quarterly S&P Index from two quarters prior.
- 2. Multiply 531.3303 times the nominal GDP growth over same quarter previous year.
- 3. Multiply 0.52853 times Quarterly Adjusted Estimated Payments from four quarters prior.
- 4. Add the results of Steps 1, Step 2, and Step 3.
- 5. Subtract 28.75203 from the results of Step 4.
- 6. Add 47.781596 to Step 5 if Fiscal Year Quarter 4.

- 7. Subtract 63.059103 from Step 6 if Fiscal Year Quarter 2.
- 8. Multiply 0.003817 times Indiana Personal Income.
- 9. Add 290.053568 to Step 8 if Fiscal Year Quarter 4.
- 10. Add 94.782490 to Step 9.
- 11. Add the results from Step 7 and Step 10.
- 12. Repeat Steps 1 through 11 to account for each quarter in the Fiscal Year.
- 13. Subtract 310.6 for FY 2011, 309.1 for FY 2012, and 327.0 for FY 2013 from the results of Step 12 to account for tax measures enacted in 1997, 1999, 2002, 2005, 2006, 2007, 2008, and 2009.
- 14. Subtract 79.3 for FY 2011, add 43.8 in FY 2012, and add 117.4 in FY 2013 to the results of Step 13 to account for the impacts of local income tax distributions.

Corporate Income Tax

- 1. For each Fiscal Year multiply 0.424431 by the natural logarithm of the prior Calendar Year Corporate Profit.
- 2. Subtract 0.553681 from Step 1 for FY 2011, FY 2012, and FY 2013.
- 3. Add the results of Step 1 and Step 2.
- 4. Add 5.948288 to the results of Step 3.
- 5. Compute the exponential of the result of Step 4. Multiply the result by 1.005933 to obtain the total Fiscal Year corporate tax base.
- 6. Multiply the results of Step 5 by the tax rate (8.5%).
- 7. Add 215.3 to the result of Step 6 to account for the revenues from the Utility Receipts Tax.
- 8. Add 12.9 to the result of Step 7 to account for the revenues from the Utility Service Use Tax.
- 9. Add 10.0 in FY 2011, and 20 in FY 2012 and FY 2013 to the results of Step 8 to account for General Fund impact from the Financial Institutions Tax.
- 10. Subtract 21.0 for FY 2011, 3.1 for FY 2012 and 1.6 M for FY 2013 to the results of Step 9 to account for tax measures enacted in 2005, 2006, 2007, 2008, 2009 and 2010.
- 11. Add 11.5 to the results of Step 10 to account for the ongoing impact of *Aztar Indiana Gaming Corporation vs. the Indiana Department of State Revenue*.

Cigarette Tax

For Each Fiscal Year to be Forecast:

- 1. Multiply 1.046 by the logarithm of fiscal year real Indiana Personal Income.
- 2. Subtract 4.781 from the result of Step 1.
- 3. Multiply 0.202 by the logarithm of the sum of the real cigarette prices in the four surrounding states.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.858 by the logarithm of the real cigarette price in Indiana.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply -0.089 by the logarithm of the real cigarette excise tax rate.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Subtract 1965 from the fiscal year of the forecast.
- 10. Multiply the result of Step 9 by -0.036.
- 11. Add the result of Step 10 to the result of Step 8.
- 12. Take the exponential of Step 11 to get sales.
- 13. Multiply the result of Step 12 by 0.995 to get total revenue.
- 14. Multiply the result of Step 13 by 0.545 to get General Fund revenue.

Tobacco Products Tax

- 1. Multiply 1.073 by the logarithm of fiscal year real Indiana Personal Income.
- 2. Subtract 9.719 from the result of Step 1.
- 3. Multiply -0.126 by the logarithm of the of the real tobacco product price.
- 4. Subtract the result of Step 3 from the result of Step 2.
- 5. Multiply 100 by the tobacco products excise tax rate.
- 6. Multiply -0.016 by the result of Step 5.

- 7. Add the result of Step 6 to the result of Step 4.
- 8. Subtract 1965 from the fiscal year of the forecast.
- 9. Multiply the result of Step 9 by 0.043.
- 10. Add the result of Step 9 to the result of Step 7
- 11. Take the exponential of Step 10 to get sales.
- 12. Multiply the result of Step 11 by 0.24 to get total revenue.
- 13. Multiply the result of Step 12 by 0.75.to get General Fund revenue.

Alcoholic Beverage Tax - Beer

For Each Fiscal Year to be Forecast:

- 1. Multiply 0.903 by the logarithm of beer sales, lagged one year.
- 2. Subtract 0.408 from the result of Step 1.
- 3. Multiply 0.155 by the logarithm of fiscal year real Indiana Personal Income.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.035 by the real beer price.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply -0.004 by the trend term.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Take the exponential of the result of Step 8 to get sales.
- 10. Multiply the result of Step 9 by 0.115 to get total revenue; multiply the result of Step 9 by 0.04 to get General Fund revenue.

Alcoholic Beverage Tax - Liquor

- 1. Multiply 0.584 by the logarithm of liquor sales, lagged one year.
- 2. Subtract 1.521 from the result of Step 1.

- 3. Multiply 0.572 by the logarithm of fiscal year real Indiana Personal Income.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.063 by the real liquor price.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply -0.054 by the trend term.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Multiply 0.001 by the trend term squared.
- 10. Add the results of Step 9 to the results of Step 8.
- 11. Take the exponential of the result of Step 10 to get sales.
- 12. Multiply the result of Step 11 by 2.68 to get total revenue; multiply the result of Step 11 by 1.00 to get General Fund revenue.

Alcoholic Beverage Tax - Wine

- 1. Multiply 0.560 by the logarithm of wine sales, lagged one year.
- 2. Subtract 7.058 from the result of Step 1.
- 3. Multiply 0.986 by the logarithm of fiscal year real Indiana Personal Income.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.114 by the real wine price.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply 8.812 by the dummy for 1987 and after.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Multiply -0.766 by the dummy for 1987 multiplied by the logarithm fiscal year real Indiana Personal Income.
- 10. Add the result of Step 9 to the result of Step 8.
- 11. Take the exponential of the result of Step 10 to get sales.

12. Multiply the result of Step 11 by 0.47 to get total revenue; multiply the result of Step 11 by 0.20 to get General Fund revenue.

Riverboat Wagering Tax

- 1. Multiply 0.746 by the natural logarithm of quarterly nominal Indiana Personal Income.
- 2. Subtract 6.607 from the result of Step 1.
- 3. Multiply 0.474 by the natural logarithm of the quarterly casino turnstile count and add the result to the result of Step 2.
- 4. Add 0.020 to the result of Step 3 for the 4th Quarter of 2006, and add 0.030 to the result of Step 3 for each calendar quarter thereafter.
- 5. Subtract 0.038 from the result of Step 4 for the 3rd Quarter of 2007, and subtract 0.056 from the result of Step 4 for each calendar quarter thereafter.
- 6. Subtract 0.022 from the result of Step 5 for the 2nd Quarter of 2008, and subtract 0.067 from the result of Step 5 for each calendar quarter thereafter.
- 7. Subtract 0.023 from the result of Step 6 if the calendar quarter is the 2nd Quarter; subtract 0.014 from the result of Step 6 if the calendar quarter is the 3rd Quarter; or subtract 0.036 from the result of Step 6 if the calendar quarter is the 4th Quarter.
- 8. Compute the exponential of the result of Step 7 and multiply this result by 1.00007 to obtain the total quarterly adjusted gross wagering receipts of the riverboat casinos.
- 9. Sum the quarterly totals from Step 8 for the fiscal year to obtain the total fiscal year adjusted gross wagering receipts of the riverboat casinos.
- 10. Divide the total fiscal year adjusted gross receipts from Step 9 between the 11 riverboat casinos based on the actual FY 2010 percentage distribution of adjusted gross wagering receipts by riverboat casino.
- 11. Reduce the estimated adjusted gross wagering receipts for Blue Chip casino by 20% in FY 2011, FY 2012, and FY 2013 to account for potential competitive impacts from new tribal casino operations in southwestern Michigan.
- 12. Reduce the estimated adjusted gross wagering receipts for Belterra Casino, Grand Victoria Casino, and Hollywood Casino by 19% in FY 2013 to account for potential competitive impacts from new casino operations in Cincinnati, Ohio, and Columbus, Ohio, beginning in late 2012.
- 13. Use the fiscal year adjusted gross wagering receipts totals by riverboat casino from Step 12 to compute the fiscal year wagering tax for each riverboat casino.

- 14. Sum the fiscal year wagering tax totals for each riverboat casino from Step 13 to obtain the fiscal year total wagering tax collections from the 11 riverboat casinos.
- 15. Subtract from the Step 14 result, \$1,848,370 each year to account for reimbursement to the Indiana Gaming Commission for administrative expenses; \$33,000,000 each year to account for local revenue sharing; \$103,889,885 in FY 2011, \$104,880,254 in FY 2012, and \$104,708,964 in FY 2013 to account for wagering tax distributions to riverboat communities and other purposes.

FORECAST DATA NOMINAL AND REAL US GROSS DOMESTIC PRODUCT December 15, 2010

		Ha a B	4' D 1 4	IIC CDD I I''	<u>Perce</u>	nt Change at A	nnual Rate
			omestic Product ons of \$	US GDP Implicit Price Deflator	Real	Nominal	GDP Implicit
		<u>Real</u>	Nominal	2005=100	GDP	GDP	Price Deflato
Actual:							
2006	Q1	12,915.9	13,183.5	102.07			
	Q2	12,962.5	13,347.8	102.97	1.45%	5.08%	3.58%
	Q3	12,965.9	13,452.9	103.76	0.10%	3.19%	3.08%
	Q4	13,060.7	13,611.5	104.22	2.96%	4.80%	1.79%
2007	Q1	13,089.3	13,789.5	105.35	0.88%	5.33%	4.42%
	Q2	13,194.1	14,008.2	106.17	3.24%	6.50%	3.15%
	Q3	13,268.5	14,158.2	106.71	2.27%	4.35%	2.03%
	Q4	13,363.5	14,291.3	106.94	2.89%	3.81%	0.89%
2008	Q1	13,339.2	14,328.4	107.42	-0.73%	1.04%	1.78%
	Q2	13,359.0	14,471.8	108.33	0.60%	4.06%	3.45%
	Q3	13,223.5	14,484.9	109.54	-4.00%	0.36%	4.54%
	Q4	12,993.7	14,191.2	109.22	-6.77%	-7.87%	-1.17%
2009	Q1	12,832.6	14,049.7	109.48	-4.87%	-3.93%	0.99%
	Q2	12,810.0	14,034.5	109.56	-0.70%	-0.43%	0.27%
	Q3	12,860.8	14,114.7	109.75	1.60%	2.31%	0.70%
	Q4	13,019.0	14,277.3	109.67	5.01%	4.69%	-0.31%
2010	Q1	13,138.8	14,446.4	109.95	3.73%	4.82%	1.05%
	Q2	13,194.9	14,578.7	110.49	1.72%	3.71%	1.96%
	Q3	13,277.4	14,750.2	111.09	2.52%	4.79%	2.21%
Projection:							
	Q4	13,376.5	14,857.7	111.07	3.02%	2.95%	-0.07%
2011	Q1	13,446.2	14,995.9	111.53	2.10%	3.77%	1.64%
	$\mathbf{Q2}$	13,515.8	15,103.4	111.75	2.09%	2.90%	0.79%
	Q3	13,595.7	15,228.2	112.01	2.39%	3.35%	0.94%
	Q4	13,698.2	15,386.3	112.32	3.05%	4.22%	1.13%
2012	Q1	13,791.0	15,547.7	112.74	2.74%	4.26%	1.49%
	$\mathbf{Q2}$	13,905.0	15,724.9	113.09	3.35%	4.64%	1.25%
	Q3	14,025.3	15,918.0	113.50	3.51%	5.00%	1.45%
	Q4	14,151.1	16,124.2	113.94	3.64%	5.28%	1.59%
2013	Q1	14,253.9	16,314.1	114.45	2.94%	4.80%	1.80%
	Q2	14,363.4	16,500.2	114.88	3.11%	4.64%	1.49%
alendar Year							
2006		12,976.3	13,398.9	103.26			
2007		13,228.9	14,061.8	106.30	1.95%	4.95%	2.94%
2008		13,228.9	14,369.1	108.62	0.00%	2.19%	2.19%
2009		12,880.6	14,119.1	109.61	-2.63%	-1.74%	0.92%
2010		13,246.9	14,658.3	110.65	2.84%	3.82%	0.95%
2011		13,564.0	15,178.4	111.90	2.39%	3.55%	1.13%
2012		13,968.1	15,828.7	113.32	2.98%	4.28%	1.27%
Fiscal Year		12.055.5	10.715.5	104.00			
2007		13,077.5	13,715.5	104.88	4.050	4.050/	2.25%
2008		13,332.6	14,312.4	107.35	1.95%	4.35%	2.36%
2009		12,965.0	14,190.1	109.45	-2.76%	-0.85%	1.96%
2010		13,053.4	14,354.3	109.97	0.68%	1.16%	0.47%
2011		13,404.0	14,926.8	111.36	2.69%	3.99%	1.27%
2012		13,747.5	15,471.8	112.54	2.56%	3.65%	1.06%
2013		14,198.4	16,214.1	114.20	3.28%	4.80%	1.47%

Source: IHS Global Insight

FORECAST DATA INDIANA PERSONAL INCOME, INDIANA PERSONAL INCOME NET OF TRANSFER PAYMENTS, AND INDIANA UNEMPLOYMENT RATE December 15, 2010

<u>Percent</u>	: Chang	<u>e at</u>	Annual	Rate

		Indiana D	Indiana Personal	Tu diana		Indian - P
		Indiana Personal	Income Net of	Indiana	I. P D	Indiana Person
		Income Millions of \$	Transfer Payments	Unemployment	Indiana Personal	Income Net
Actual:		Millions of \$	Millions of \$	<u>Rate</u>	<u>Income</u>	Transfer Paym
2006	Q1	203,614.0	171,534.0	5.0%		
2000	Q1 Q2	206,251.0	173,482.0	5.1%	5.28%	4.62%
	Q2 Q3	208,103.0	174,673.0	5.1%	3.64%	2.77%
		209,504.0	174,073.0	4.8%	2.72%	3.64%
2007	Q4	212,014.0	<i>'</i>	4.6%	4.88%	2.95%
2007	Q1	,	177,525.0			
	Q2	213,439.0	179,310.0	4.5%	2.72%	4.08%
	Q3	214,292.0	179,880.0	4.6%	1.61%	1.28%
2000	Q4	217,285.0	182,121.0	4.6%	5.70%	5.08%
2008	Q1	222,304.0	186,074.0	4.8%	9.56%	8.97%
	Q2	224,588.0	185,303.0	5.3%	4.17%	-1.65%
	Q3	223,729.0	185,365.0	6.0%	-1.52%	0.13%
	Q4	222,195.0	182,951.0	7.4%	-2.71%	-5.11%
2009	Q1	216,430.0	174,789.0	9.5%	-9.98%	-16.69%
	Q2	218,046.0	173,561.0	10.5%	3.02%	-2.78%
	Q3	217,536.0	173,598.0	10.3%	-0.93%	0.09%
	Q4	219,264.0	175,046.0	9.8%	3.22%	3.38%
2010	Q1	221,675.0	176,293.0	9.8%	4.47%	2.88%
	Q2	223,231.0	177,426.0	10.0%	2.84%	2.60%
Projection:						
	Q3	224,422.5	177,978.4	10.2%	2.15%	1.25%
	Q4	226,666.1	179,796.9	10.2%	4.06%	4.15%
2011	Q1	228,604.9	181,448.9	10.2%	3.47%	3.73%
	$\mathbf{Q2}$	230,258.2	182,807.2	10.1%	2.92%	3.03%
	Q3	231,913.2	184,244.3	10.0%	2.91%	3.18%
	Q4	233,775.4	185,911.2	9.9%	3.25%	3.67%
2012	Q1	234,955.6	187,411.5	9.8%	2.03%	3.27%
	Q2	237,348.9	189,576.6	9.6%	4.14%	4.70%
	Q3	240,026.5	191,879.5	9.4%	4.59%	4.95%
	Q4	243,013.3	194,489.7	9.2%	5.07%	5.55%
2013	Q1	245,726.7	196,547.0	9.1%	4.54%	4.30%
	Q2	248,485.7	198,905.6	8.9%	4.57%	4.89%
endar Year		206.969.0	172 002 2	5 00/		
2006		206,868.0	173,982.3	5.0%	2.570/	2.200/
2007		214,257.5	179,709.0	4.6%	3.57%	3.29%
2008		223,204.0	184,923.3	5.9%	4.18%	2.90%
2009		217,819.0	174,248.5	10.0%	-2.41%	-5.77%
2010		223,998.6	177,873.6	10.0%	2.84%	2.08%
2011		231,137.9	183,602.9	10.0%	3.19%	3.22%
2012		238,836.1	190,839.3	9.5%	3.33%	3.94%
al Year						
2007		210,765.0	176,937.0	4.7%		
2008		219,617.3	183,344.5	4.8%	4.20%	3.62%
2009		220,100.0	179,166.5	8.4%	0.22%	-2.28%
2010		220,426.5	175,590.8	10.0%	0.15%	-2.00%
2011		227,487.9	180,507.8	10.2%	3.20%	2.80%
		234,498.3	186,785.9	9.8%	3.08%	3.48%
2012						

FORECAST DATA US PERSONAL SAVINGS, S&P 500 INDEX, & NOMINAL US CORPORATE PROFIT December 15, 2010

		US		US Corporate	Pero	cent Change at Annu	<u>ai Kate</u>
		Personal Savings		Profit	US		US Corporat
A atual.		Billions of \$	S&P 500 Index	Billions of \$	Personal Savings	S&P 500 Index	<u>Profit</u>
Actual: 2006	Q1	211.7	1,283.0	1.500.0			
2000		245.6	1,281.8	1,590.9 1,597.7	81.15%	-0.39%	1.72%
	Q2	243.6			-26.12%		15.16%
	Q3	254.8	1,288.4	1,655.1	-26.12% 56.80%	2.08%	
2007	Q4		1,389.5	1,589.6		35.27%	-14.91%
2007	Q1	240.6	1,425.3	1,515.5	-20.50%	10.72%	-17.38%
	Q2	204.8	1,496.4	1,565.3	-47.50%	21.50%	13.81%
	Q3	189.7	1,490.8	1,501.0	-26.39%	-1.49%	-15.45%
2000	Q4	223.7	1,494.1	1,460.8	93.37%	0.88%	-10.29%
2008	Q1	289.3	1,350.2	1,376.3	179.72%	-33.31%	-21.21%
	Q2	537.7	1,371.6	1,329.0	1093.35%	6.51%	-13.05%
	Q3	396.7	1,251.9	1,350.8	-70.37%	-30.60%	6.72%
	Q4	568	909.8	995.0	320.29%	-72.11%	-70.56%
2009	Q1	588.2	809.3	1,138.2	15.00%	-37.39%	71.23%
	Q2	793.5	892.2	1,178.0	231.20%	47.72%	14.74%
	Q3	623.4	996.7	1,297.5	-61.90%	55.73%	47.18%
	Q4	616	1,088.7	1,418.2	-4.66%	42.36%	42.73%
2010	Q1	611.8	1,121.6	1,566.6	-2.70%	12.64%	48.90%
	Q2	704.3	1,135.2	1,614.1	75.63%	4.96%	12.69%
	Q3	666.3	1,096.4	1,658.5	-19.90%	-13.00%	11.47%
Projection:							
9	Q4	669.3	1,186.8	1,622.8	1.79%	37.29%	-8.33%
2011	Q1	610.8	1,175.8	1,609.3	-30.61%	-3.66%	-3.29%
	$\tilde{\mathbf{Q}}_{2}$	611.5	1,195.8	1,601.7	0.47%	6.98%	-1.87%
	Q3	588.7	1,215.8	1,594.9	-14.12%	6.86%	-1.69%
	Q4	572.1	1,240.6	1,598.9	-10.82%	8.43%	1.00%
2012	Q1	491.6	1,265.5	1,605.9	-45.47%	8.26%	1.76%
2012	Q2	493.6	1,290.5	1,630.1	1.64%	8.12%	6.15%
	Q2 Q3	500.8	1,315.4	1,656.8	5.97%	7.96%	6.74%
		507.6	1,335.3	1,692.6	5.56%	6.20%	8.91%
2012	Q4	443.8	1,355.3	1,680.8			
2013	Q1 Q2	443.9	1,373.2	1,684.2	-41.57% 0.10%	6.11% 5.38%	-2.77% 0.81%
	Q2	1100	1,010.2	1,002	0.10 / 0	2.50 / 0	0.01 / 0
alendar Year							
2006		235.0	1,310.7	1,608.3			
2007		214.7	1,476.7	1,510.7	-8.62%	12.66%	-6.07%
2008		447.9	1,220.9	1,262.8	108.63%	-17.32%	-16.41%
2009		655.3	946.7	1,258.0	46.29%	-22.46%	-0.38%
2010		662.9	1,135.0	1,615.5	1.17%	19.89%	28.42%
2011		595.8	1,207.0	1,601.2	-10.13%	6.34%	-0.88%
2012		498.4	1,301.7	1,646.4	-16.34%	7.84%	2.82%
Fiscal Year							
2007		232.0	1,399.9	1,581.4			
2008		310.1	1,426.7	1,416.8	33.68%	1.91%	-10.41%
2009		586.6	965.8	1,165.5	89.16%	-32.30%	-17.74%
2010		638.9	1,085.6	1,474.1	8.91%	12.40%	26.48%
2010 2011		639.5	1,163.7	1,474.1 1,623.1	0.09%	7.20%	10.11%
2011		536.5	1,103.7 1,253.1	1,625.1 1,607.5	-16.10%	7.68%	-0.96%
		530.5 474.1	1,253.1 1,344.8	1,678.6	-10.10% -11.64%	7.08% 7.32%	-0.96% 4.43%
2013		7/74	AND TTIU	4 437 / 17437	-11·UT/U	/ • • • # / U	T.TJ / U

STATE REVENUE FORECAST TOTAL GENERAL FUND REVENUE FORECAST Fiscal Years 2011, 2012 and 2013 December 15, 2010

(in millions \$)

\$12,906.2	\$12,186.7	-5.6%	\$12,835.7	\$12,951.2	\$115.5	0.9%	6.3%		\$13,401.8	3.5%	\$13,945.5	4.1%
992.0	1,145.4	15.5%	1,116.5	1,098.1	-18.4	-1.6%	-4.1%		1,051.9	-4.2%	1,048.5	-0.3%
<u>228.5</u>	<u>204.8</u>	<u>-10.4%</u>	<u>199.7</u>	<u>215.7</u>	<u>16.0</u>	<u>8.0%</u>	<u>5.3%</u>		213.4	<u>-1.1%</u>	<u>212.5</u>	<u>-0.4%</u>
												-0.1%
	25.4	-59.0%	35.0	25.0	-10.0	-28.6%			25.0		25.0	0.0%
12.8	20.6	60.5%	16.7	16.7	0.0	0.0%	-19.0%		16.7	0.0%	16.0	-4.2%
16.1	12.7	-21.4%	17.0	16.1	-0.9	-5.3%	27.1%		16.3	1.2%	16.7	2.5%
185.7	133.2	-28.3%	155.0	135.0	-20.0	-12.9%	1.4%		135.0	0.0%	135.0	0.0%
183.7	176.5	-3.9%	177.2	177.2	0.0	0.0%	0.4%		177.2	0.0%	177.2	0.0%
290.3	270.3	-6.9%	276.4	271.5	-4.9	-1.8%	0.5%		267.2	-1.6%	265.3	-0.7%
I												
11,914.2	11,041.3	-7.3%	11,719.2	11,853.1	133.9	1.1%	7.4%		12,349.9	4.2%	12,897.0	4.4%
<u>62.8</u>	<u>120.8</u>	92.3%	122.1	<u>128.1</u>	<u>6.0</u>	<u>4.9%</u>	6.0%		131.7	2.8%	<u>131.2</u>	<u>-0.4%</u>
												-3.9%
839.0	592.2	-29.4%	733.1	681.8		-7.0%	15.1%		688.1		694.7	1.0%
4,313.8	3,875.6	-10.2%	4,120.5	4,354.9			12.4%		4,620.0		4,896.6	6.0%
6,153.3	5,914.7	-3.9%	6,168.8	6,133.0	-35.8	-0.6%	3.7%		6,337.0	3.3%	6,624.0	4.5%
7101001 2000	7101001 2010	Olowal	2011	2011	1 0100001	1 0100001	0.001.2010	-	2012	0 (0) 2011	2010	0701 2012
Actual 2009	Actual 2010											Over 2012
1		Actual			_	_			Forecast		Forecast	Percent Growth
1			Drion	Undeted	Diff From		Doroont			Doroont		Doroont
	4,313.8 839.0 545.4 62.8 11,914.2 290.3 183.7 185.7 16.1 12.8 61.9 13.0 228.5	6,153.3 5,914.7 4,313.8 3,875.6 839.0 592.2 545.4 538.1 62.8 120.8 11,914.2 11,041.3 290.3 270.3 183.7 176.5 185.7 133.2 16.1 12.7 12.8 20.6 61.9 25.4 13.0 302.0 228.5 204.8 992.0 1,145.4	6,153.3 5,914.7 -3.9% 4,313.8 3,875.6 -10.2% 839.0 592.2 -29.4% 545.4 538.1 -1.3% 62.8 120.8 92.3% 11,914.2 11,041.3 -7.3% 290.3 270.3 -6.9% 183.7 176.5 -3.9% 185.7 133.2 -28.3% 16.1 12.7 -21.4% 12.8 20.6 60.5% 61.9 25.4 -59.0% 13.0 302.0 2218.6% 228.5 204.8 -10.4% 992.0 1,145.4 15.5%	Actual 2009 Actual 2010 Growth 2011 6,153.3 5,914.7 -3.9% 6,168.8 4,313.8 3,875.6 -10.2% 4,120.5 839.0 592.2 -29.4% 733.1 545.4 538.1 -1.3% 574.7 62.8 120.8 92.3% 122.1 11,914.2 11,041.3 -7.3% 11,719.2 290.3 270.3 -6.9% 276.4 183.7 176.5 -3.9% 177.2 185.7 133.2 -28.3% 155.0 16.1 12.7 -21.4% 17.0 12.8 20.6 60.5% 16.7 61.9 25.4 -59.0% 35.0 13.0 302.0 2218.6% 239.5 228.5 204.8 -10.4% 199.7 992.0 1,145.4 15.5% 1,116.5	Actual 2009 Actual 2010 Actual Growth Forecast 2011 Forecast 2011 6,153.3 5,914.7 -3.9% 6,168.8 6,133.0 4,313.8 3,875.6 -10.2% 4,120.5 4,354.9 839.0 592.2 -29.4% 733.1 681.8 545.4 538.1 -1.3% 574.7 555.3 62.8 120.8 92.3% 122.1 128.1 11,914.2 11,041.3 -7.3% 11,719.2 11,853.1 290.3 270.3 -6.9% 177.2 177.2 183.7 176.5 -3.9% 177.2 177.2 185.7 133.2 -28.3% 155.0 135.0 16.1 12.7 -21.4% 17.0 16.1 12.8 20.6 60.5% 16.7 16.7 61.9 25.4 -59.0% 35.0 25.0 13.0 302.0 2218.6% 239.5 240.9 228.5 204.8 -10.4% 199.7 <	Actual 2009 Actual 2010 Actual Growth Forecast 2011 Forecast 2011 Prior Forecast 2011 6,153.3 5,914.7 -3.9% 6,168.8 6,133.0 -35.8 4,313.8 3,875.6 -10.2% 4,354.9 234.4 839.0 592.2 -29.4% 733.1 681.8 -51.3 545.4 538.1 -1.3% 574.7 555.3 -19.4 62.8 120.8 92.3% 122.1 128.1 6.0 11,914.2 11,041.3 -7.3% 11,719.2 11,853.1 133.9 290.3 270.3 -6.9% 177.2 177.2 0.0 183.7 176.5 -3.9% 177.2 177.2 0.0 185.7 133.2 -28.3% 155.0 135.0 -20.0 16.1 12.7 -21.4% 17.0 16.1 -0.9 12.8 20.6 60.5% 16.7 16.7 0.0 61.9 25.4 -59.0% 35.0 25.0	Actual 2009 Actual 2010 Actual Growth Prior Forecast 2011 Updated Forecast 2011 Diff. From Prior Forecast 2011 Prior Forecast 2012 Prior Forecast 2012 Prior Forecast 2012 Prior Forecast 2012 Prior Forecast 2014 P	Actual 2009 Actual 2010 Actual Growth Prior Forecast 2011 Updated Forecast 2011 Diff. From Prior Forecast 2011 Percent Growth Over 2010 6,153.3 5,914.7 -3.9% 6,168.8 6,133.0 -35.8 -0.6% 3.7% 4,313.8 3,875.6 -10.2% 4,120.5 4,354.9 234.4 5.7% 12.4% 839.0 592.2 -29.4% 733.1 681.8 -51.3 -7.0% 15.1% 545.4 538.1 -1.3% 574.7 555.3 -19.4 -3.4% 3.2% 62.8 120.8 92.3% 122.1 128.1 6.0 4.9% 6.0% 11,914.2 11,041.3 -7.3% 11,719.2 11,853.1 133.9 1.1% 7.4% 290.3 270.3 -6.9% 276.4 271.5 -4.9 -1.8% 0.5% 185.7 133.2 -28.3% 155.0 150.0 -2	Actual 2009 Actual 2010 Actual Growth Prior Forecast 2011 Updated Forecast 2011 Diff. From Prior Forecast 2011 Prior Forecast 2011 Diff. From Prior Forecast 2011 Diff. From Prior Forecast 2011 Prior Forecast 2011 Diff. From Prior Forecast 2011 Prior Forecast 2011 Diff. From Prior Forecast 2011 Diff. From Prior Forecast 2011 Prior Forecast 2011 Diff. From Prior Forecast 2011 Prior Forecast 2014 Prior Forecast 2011 Prior Authority 2014 Prior Forecast 2014 Prior Authority 2014	Actual 2009 Actual 2010 Actual Growth Forecast 2011 Forecast 2011 Prior Forecast Forecast Prior Forecast Forecast Prior Forecast Process Prior	Actual 2009 Actual 2010 Growth Forecast 2011 South Forecast Forecast 2012 Forecast 2012 Cover 2011 South Forecast 2012 Cover 2012 Cover 2012 Cover 2012 Cover 2012 Cover 2012 Cover 2012	Actual 2009 Actual 2010 Growth Actual 2010 Growth 6,153.3 5,914.7 -3.9% 6,168.8 6,133.0 -35.8 -0.6% 3.7% 12.4% 4,620.0 6.1% 4,986.6 839.0 592.2 -29.4% 733.1 681.8 -51.3 -7.0% 15.1% 688.1 0.99% 694.7 545.4 538.1 -1.3% 574.7 555.3 -19.4 -3.4% 3.2% 573.1 3.2% 550.5 62.8 120.8 92.3% 11,719.2 11,853.1 133.9 1.1% 7.4% 12,349.9 4.2% 12,897.0 14,141.2 11,041.3 -7.3% 11,719.2 11,853.1 133.9 1.1% 7.4% 12,349.9 4.2% 12,897.0 14,128.7 12.8 20.6 60.5% 155.0 135.0 -20.0 -12.9% 1.4% 135.0 0.0% 16.1 12.7 -21.4% 17.0 16.1 -0.9 -5.3% 27.1% 16.0 13.0 30.2.0 2218.6% 239.5 240.9 1.4 0.6% -20.2% 213.4 -1.1% 212.5 1.098.1 14,041.5 15.5% 1,1098.1 -18.4 -1.6% -4.1% 1,051.9 -4.2% 1,048.5

^{*} Prior year revenues and forecasted revenues for the Cigarette Tax Account have been adjusted to reflect the new distribution under HEA 1001-2009 and to provide a comparison to the prior year.

End-of-Month Revenue Report November 30, 2010 Targets per December 15, 2010, Forecast Indiana State Budget Agency

	Com	parison to Mo	nthly Forecas	st	Comp	arison to Prio	r Year-to-Dat	е
	Forecast Revenue	Actual Revenue	Differe	ence	Actual Revenue Prior	Actual Revenue Current	Chan	ge
	Y-T-D	Y-T-D	Amount	Percent	Y-T-D	Y-T-D	Amount	Percent
Major Taxes								
Sales & Use	\$2,556.3	\$2,536.7	-\$19.6	-0.8%	\$2,447.5	\$2,536.7	\$89.2	3.6%
Individual AGI	\$1,641.4	\$1,679.5	\$38.1	2.3%	\$1,442.3	\$1,679.5	\$237.2	16.4%
Corporate - AGI, URT, USUT, FIT	\$200.9	\$172.0	-\$28.9	-14.4%	\$182.9	\$172.0	-\$10.9	-5.9%
Riverboat Wagering	\$145.8	\$145.2	-\$0.5	-0.4%	\$149.6	\$145.2	-\$4.3	-2.9%
Racino Wagering	<u>\$45.4</u>	<u>\$47.6</u>	<u>\$2.3</u>	<u>5.0%</u>	<u>\$44.3</u>	<u>\$47.6</u>	<u>\$3.4</u>	<u>7.6%</u>
Subtotal Major Taxes	\$4,589.7	\$4,581.1	-\$8.7	-0.2%	\$4,266.6	\$4,581.1	\$314.5	7.4%
Other Revenue								
Cigarette	\$111.3	\$113.2	\$1.9	1.7%	\$112.1	\$113.2	\$1.0	0.9%
Cigarette - Medicaid	\$5.0	\$5.1	\$0.1	2.3%	\$5.1	\$5.1	\$0.0	0.3%
Insurance	\$46.8	\$46.7	-\$0.1	-0.2%	\$48.6	\$46.7	-\$1.9	-3.8%
Inheritance	\$68.0	\$70.1	\$2.1	3.0%	\$71.3	\$70.1	-\$1.3	-1.8%
Alcoholic Beverages	\$7.1	\$6.5	-\$0.6	-9.0%	\$7.0	\$6.5	-\$0.6	-8.1%
Riverboat Admissions	\$8.6	\$8.7	\$0.1	0.7%	\$9.6	\$8.7	-\$0.9	-9.6%
Interest	\$11.4	\$9.8	-\$1.6	-14.1%	\$6.0	\$9.8	\$3.8	63.5%
MV, CVET & FIT Recapture ²	\$0.0	\$0.0	\$0.0	N.A.	\$0.0	\$0.0	\$0.0	N.A.
Miscellaneous Revenue	<u>\$50.4</u>	<u>\$51.8</u>	<u>\$1.4</u>	<u>2.8%</u>	<u>\$56.0</u>	<u>\$51.8</u>	<u>-\$4.2</u>	<u>-7.5%</u>
Subtotal Other Revenue	\$308.6	\$311.8	\$3.2	1.0%	\$315.8	\$311.8	-\$4.0	-1.3%
Total General Fund	\$4,898.4	\$4,892.9	-\$5.5	-0.1%	\$4,582.3	\$4,892.9	\$310.6	6.8%

FY 2011 Report of Monthly General Fund Revenue Collections Targets per Dec 15, 2010, Forecast (In millions of dollars)

		July	August	September	October	November	December	January	February	March	April	May	June	Y-T-D
Sales & Use	Actual	\$521.6	\$515.7	\$512.6	\$493.3	\$493.5	-	-	-	-	-	-	-	\$2,536.7
	Target	\$527.7	\$512.0	\$515.9	\$509.0	\$491.8	\$495.7	\$595.1	\$470.4	\$479.2	\$507.7	\$507.6	\$521.0	\$2,556.3
	Difference	(\$6.1)	\$3.7	(\$3.3)	(\$15.6)	\$1.7	-	-	-	-	-	-	-	(\$19.6)
Individual AGI	Actual	\$273.4	\$342.2	\$392.2	\$316.9	\$354.9	_		_	_	_	_	_	\$1,679.5
Individual AGI	Target	\$288.4	\$307.6	\$392.2 \$421.7	\$319.3	\$304.4	\$324.5	\$496.8	\$143.6	\$299.8	\$662.2	\$394.3	\$392.3	\$1,641.4
	Difference	(\$15.0)	\$34.5	(\$29.6)	(\$2.5)	\$50.6	φ324.3	φ490.0	φ143.0	φ299.0	φ002.2	φ394.3	φ392.3	\$1,041.4
	Dillerence	(\$15.0)	φ34.3	(\$29.0)	(φ2.5)	φυ.υ							-	ψ30.1
Corporate - AGI, URT, USUT, FIT	Actual	\$21.7	\$0.3	\$139.8	\$23.7	(\$13.6)	-	-	-	-	-	-	-	\$172.0
	Target	\$17.1	\$1.5	\$143.0	\$35.2	\$4.0	\$114.7	(\$5.2)	(\$4.4)	\$35.2	\$174.1	\$12.5	\$154.1	\$200.9
	Difference	\$4.6	(\$1.2)	(\$3.2)	(\$11.5)	(\$17.6)	-	-	-	-	-	-	-	(\$28.9)
Riverboat Wagering	Actual	\$5.7	\$28.0	\$36.6	\$36.0	\$38.9	-	-	-	-	-	-	-	\$145.2
	Target	\$4.5	\$28.7	\$34.9	\$38.9	\$38.7	\$42.4	\$50.4	\$54.1	\$68.5	\$66.3	\$65.0	\$62.9	\$145.8
	Difference	\$1.2	(\$0.7)	\$1.8	(\$2.9)	\$0.2	-	-	-	-	-	-	-	(\$0.5)
Racino Wagering	Actual	\$11.0	\$9.3	\$10.0	\$8.9	\$8.5	_	<u>-</u>	_	_	_	_	_	\$47.6
radine wagering	Target	\$10.6	\$8.6	\$8.8	\$10.0	\$7.5	\$9.2	\$10.2	\$11.4	\$13.5	\$13.9	\$12.0	\$12.7	\$45.4
	Difference	\$0.4	\$0.8	\$1.3	(\$1.1)	\$1.0	ψ3. ∠	ψ10.Z -	ψ11. -	ψ10.0 -	ψ10.5 -	ψ12.0 -	ψ1Z.1 -	\$2.3
		·	•	·	(, ,	•								•
Other ²	Actual	\$83.6	\$42.1	\$70.8	\$80.0	\$35.3	-	-	-	-	-	-	-	\$311.8
	Target	\$89.6	\$39.5	\$72.9	\$73.5	\$33.2	\$96.2	\$89.1	\$35.1	\$49.2	\$96.2	\$38.2	\$385.6	\$308.6
	Difference	(\$6.0)	\$2.7	(\$2.2)	\$6.6	\$2.1	-	-	-	-	-	-	-	\$3.2
Total Canaval Fund	Actual	¢047.0	¢027.0	¢4.460.0	¢neo n	¢047.4								¢4 002 0
Total General Fund	Actual Target	\$917.0 \$937.9	\$937.6 \$897.8	\$1,162.0 \$1,197.2	\$958.9 \$985.8	\$917.4 \$879.5	\$1,082.7	\$1,236.2	\$710.2	- \$945.4	\$1,520.3	\$1,029.6	- \$1,528.5	\$4,892.9 \$4,898.4
	Difference	(\$20.9)	\$39.8	(\$35.2)	(\$27.0)		ψ1,00 2 .7	ψ1,200.2 -	ψ1 10. <u>E</u>	ψυ τυ.τ -	-	ψ1,020.0 -	ψ1,020.0 -	(\$5.5)

	Comparison of Monthly Revenues to Targets Based on the Budget Plan ¹													
		July	August	September	October	November	December	January	February	March	April	May	June	Y-T-D
Total General Fund	Actual	\$917.0	\$937.6	\$1,162.0	\$958.9	\$917.4	-	-	-	-	-	-	-	\$4,892.9
	Adj. Target _	\$988.7	\$939.5	\$1,270.2	\$1,040.2	\$919.0	\$1,142.0	\$1,292.3	\$740.8	\$990.3	\$1,612.3	\$1,074.2	\$1,600.2	\$5,157.6
	Difference	(\$71.8)	(\$1.9)	(\$108.2)	(\$81.4)	(\$1.6)	-	-	-	-	-	-	-	(\$264.7)

FY 2011 Monthly Revenue Year-Over-Year Comparison November 30, 2010 Indiana State Budget Agency

		July	August	September	October	November	December	January	February	March	April	May	June	Y-T-D
Sales & Use	FY 2010	\$514.2	\$490.0	\$484.7	\$492.4	\$466.2	\$472.0	\$572.7	\$449.4	\$460.3	\$517.1	\$494.2	\$501.6	\$2,447.5
	FY 2011	\$521.6	\$515.7	\$512.6	\$493.3	\$493.5	-	-	-	-	-	-	-	\$2,536.7
	% Change	1.5%	5.2%	5.8%	0.2%	5.8%	-	-	-	-	-	-	-	3.6%
Individual AGI	FY 2010	\$190.3	\$313.2	\$378.2	\$271.5	\$289.2	\$300.0	\$442.7	\$110.2	\$285.4	\$577.8	\$385.7	\$331.5	\$1,442.3
	FY 2011	\$273.4	\$342.2	\$392.2	\$316.9	\$354.9	-	-	-	-	-	-	-	\$1,679.5
	% Change	43.7%	9.3%	3.7%	16.7%	22.7%	-	-	-	-	-	-	-	16.4%
Corporate - AGI, URT, USUT, FIT	FY 2010	\$5.8	\$1.5	\$124.0	\$68.2	-\$16.7	\$83.6	-\$37.3	-\$18.8	\$37.3	\$174.4	\$6.2	\$163.9	\$182.9
	FY 2011	\$21.7	\$0.3	\$139.8	\$23.7	(\$13.6)	-	-	-	-	-	-	-	\$172.0
	% Change	274.1%	-76.3%	12.8%	-65.3%	-18.5%	-	-	-	-	-	-	-	-5.9%
Riverboat Wagering	FY 2010	\$7.0	\$30.6	\$32.7	\$42.0	\$37.3	\$44.3	\$44.6	\$52.5	\$62.9	\$63.9	\$59.2	\$61.0	\$149.6
	FY 2011	\$5.7	\$28.0	\$36.6	\$36.0	\$38.9	-	-	-	-	-	-	-	\$145.2
	% Change	-18.2%	-8.5%	12.1%	-14.4%	4.3%	-	-	-	-	-	-	-	-2.9%
Racino Wagering	FY 2010	\$10.4	\$8.3	\$8.3	\$9.6	\$7.8	\$8.7	\$9.2	\$10.6	\$13.2	\$12.1	\$10.7	\$12.1	\$44.3
	FY 2011	\$11.0	\$9.3	\$10.0	\$8.9	\$8.5	-	-	-	-	-	-	-	\$47.6
	% Change	6.0%	12.6%	21.3%	-7.6%	8.7%	-	-	-	-	-	-	-	7.6%
Cigarette	FY 2010	\$28.0	\$20.2	\$23.2	\$27.0	\$18.9	\$23.4	\$21.0	\$18.5	\$20.8	\$23.9	\$21.0	\$24.5	\$117.2
	FY 2011	\$25.4	\$24.6	\$22.4	\$22.2	\$23.7	-	-	-	-	-	-	-	\$118.3
	% Change	-9.3%	21.7%	-3.3%	-17.8%	25.6%	-	-	-	-	-	-	-	0.9%
Insurance	FY 2010	\$3.8	\$2.3	\$40.7	\$0.2	\$1.6	\$40.4	\$4.1	\$3.2	\$11.5	\$33.4	-\$4.1	\$39.4	\$48.6
	FY 2011	\$2.3	\$2.7	\$40.3	\$0.0	\$1.3	-	-	-	-	-	-	-	\$46.7
	% Change	-38.2%	20.6%	-0.9%	-85.3%	-22.6%	-	-	-	-	-	-	-	-3.8%
Inheritance	FY 2010	\$37.0	\$0.0	\$0.1	\$34.9	-\$0.6	-\$0.2	\$32.5	-\$0.3	\$0.0	\$29.2	\$0.9	-\$0.2	\$71.3
	FY 2011	\$31.5	\$1.2	(\$0.2)	\$37.3	\$0.3	-	-	-	-	-	-	-	\$70.1
	% Change	-14.8%	N.A.	-358.0%	6.8%	-149.5%	-	-	-	-	-	-	-	-1.8%
Alcoholic Beverages	FY 2010	\$1.6	\$1.3	\$1.2	\$2.1	\$0.7	\$1.6	\$1.5	\$1.0	\$1.0	\$1.3	\$1.2	-\$1.9	\$7.0
	FY 2011	\$1.5	\$1.4	\$1.1	\$1.4	\$1.0	-	-	-	-	-	-	-	\$6.5
	% Change	-5.5%	5.0%	-9.6%	-34.8%	44.2%	-	-	-	-	-	-	-	-8.1%
Riverboat Admissions	FY 2010	\$9.0	-\$4.4	\$0.3	\$4.6	\$0.1	\$0.5	\$4.2	\$0.1	\$0.3	\$0.5	\$0.1	\$5.2	\$9.6
	FY 2011	\$4.2	\$0.0	\$0.0	\$4.4	\$0.0	-	-	-	-	-	-	-	\$8.7
	% Change	-52.7%	N.A	N.A	-4.5%	-100.0%	-	-	-	-	-	-	-	-9.6%
Interest	FY 2010	\$3.7	\$0.8	\$0.1	\$1.1	\$0.3	\$1.8	\$0.7	\$4.4	\$9.9	-\$1.5	\$1.0	\$3.3	\$6.0
	FY 2011	\$1.3	\$6.1	\$1.1	\$0.2	\$1.1	-	-	-	-	-	-	-	\$9.8
	% Change	-65.5%	622.9%	2028.8%	-78.8%	244.2%	-	-	-	-	-	-	-	63.5%
MV, CVET & FIT Recapture ²	FY 2010	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$302.0	\$0.0
	FY 2011	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	-	-	-	-	-	-	-	\$0.0
	% Change	N/A	N/A	N/A	N/A	N/A	-	-	-	-	-	-	-	N/A
Miscellaneous Revenue	FY 2010	\$31.9	\$1.5	\$4.9	\$11.4	\$6.3	\$12.5	\$51.8	\$6.6	\$6.0	\$4.8	\$5.5	\$61.6	\$56.0
	FY 2011	\$17.4	\$6.1	\$6.0	\$14.5	\$7.9	-	-	-	-	-	-	-	\$51.8
	% Change	-45.5%	301.5%	20.8%	27.9%	24.2%	-	-	-	-	-	-	-	-7.5%
General Fund Total	FY 2010	\$842.5	\$865.3	\$1,098.3	\$965.1	\$811.2	\$988.7	\$1,147.5	\$637.4	\$908.4	\$1,436.9	\$981.6	\$1,503.9	\$4,582.3
	FY 2011	\$917.0	\$937.6	\$1,162.0	\$958.9	\$917.4	-	-	-	-	-	-	-	\$4,892.9
	% Change	8.8%	8.4%	5.8%	-0.6%	13.1%	-	-	-	-	-	-	-	6.8%

End-of-Month Revenue Report Notes to the Report November 30, 2010

- 1. The targets for the budget plan are based on the May 27, 2009, revenue forecast adjusted for the impact of legislative actions taken by the General Assembly in 2009.
- 2. Motor vehicle excise taxes, commercial vehicle excise taxes, and financial institutions taxes accruing to the State under HEA 1001-2008 were deposited into the General Fund monthly from July 2009 through November 2009. In December 2009 it was determined that the timing of those taxes was sufficiently unpredictable to make monthly targets unreliable.

 Beginning in December 2009 the motor vehicle excise taxes, commercial vehicle excise taxes, and financial institutions taxes accruing to the State were held separate from reported General Fund revenues and reported in June 2010. For comparison purposes, the revenues originally reported in July 2009 through November 2009 have been reported here as though they had been reported in June 2010.

3. As of November 2010 (in millions)

Total Cigarette Tax Revenue Deposited in the State General Fund and Dedicated Funds	\$ 208.3
Transfer to Healthy Indiana Plan per HEA 1678 - 2007 and HEA 1001-2009 (ss)	
Check Up Plan Trust Fund	\$ 56.4
Retiree Health Benefit Trust Fund	\$ 12.0
Medicaid Provider Reimbursements	\$ 5.1
Total Transfers to Healthy Indiana Plan Funds	\$ 73.5

Throughout the report, totals may not add due to rounding.