

Dear State of Indiana Representative,

I am sending you this letter because I would like to become a discount offering provider for state employees, their family and friends. First of all, I would like to thank you for taking the time to review my request.

I am a licensed real estate broker in the state of Indiana; my license is held by Keller Williams Realty. I am based out of an office on the North side of Indianapolis. While I am located in Indianapolis, I can work with any agent in the state of Indiana for employees located in any area throughout the state.

Below are the details on the discounts I would offer to your employees. Buying or selling a home is a unique situation for every person. While the information below is detailed, what I would like posted on the website for employees would be more general. The specific discount would be provided upon meeting with the employee.

For an employee selling a home:

- If the agreed upon listing price is between \$0 – 199,999, the listing fee would be discounted 1%, or a savings \$0 - \$1,250.
- If the agreed upon listing price is \$200,000+, the listing fee would be discounted 1.5% or a savings of at least \$1,250+.

For an employee buying a home:

- If the home purchased is between \$0 – \$124,999, a rebate of \$300 will be given to the employee at closing.
- If the home purchased is between \$125,000 - \$199,999, a rebate of \$500 will be given at closing.
- If the home purchased is between \$200,000 – \$249,999, a rebate of \$750 will be given at closing.
- If the home purchased is greater than \$250,000, a rebate of \$1,000 will be given at closing.

There is no expiration date for my offer. Employees should show proof of employment at time of a meeting with me. Family and Friends would need to mention the name of person who is a state employee.

I look forward to hearing from you, and being able to offer a discount and my services as a real estate broker to the employees of the state of Indiana, their families and friends. If you have any questions or concerns, please let me know.

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